



1050 NORTH STATE SUITE #210 CHICAGO, IL 60610 **ICON RESOURCES, INC.** TELEPHONE (312) 573-0142 FAX: (312) 573-0143

Founded in March 1991, Icon Resources was organized by an experienced team of computer professionals. Its business charter - to offer advanced technological alternatives within today's sophisticated, complex computer environments.

Icon has accomplished this task by aligning with industry leaders to provide trend setting solutions. Our well-consolidated basis allows us the possibility to meet the future with the necessary resources.

Strategies include staffing our organization with seasoned sales and technical personnel. With full attentions focused on end user support, our goals have made it mandatory that our staff be factory trained on our complete product line.

Based out of Chicago, IL and having branch facilities located in Brookfield, CT, Tenafly, NJ and Dallas, TX, Icon Resources, Inc. represents its products and services throughout the United States and Canada.

Capitalizing in the print arena, Icon performs a leading role in the distribution of IBM, DEC, UNIX and NOVELL connectivity solutions. Spearheaded by Richard Costa, Mr. Costa and his sales team are backed by several years of experience and success in this environment. This exceptional group of professionals has afforded us most valued and respected client/vendor relations within fortune 1000 organizations, in addition to key competitive product knowledge.

Icon Resources supports its Connectivity Division (3270/Twinax-AFP/IPDS, TokenRing, Ethernet-LAT/TCP/IP/IPX/LN03/AppleTalk) with its own internal technical team and customer support desk. Our philosophy at Icon is to balance both sales and support creating a "win / win" situation for all.

We are pleased to have developed a bona fide relationship with Hewlett-Packard Company and Lexmark International, truly enhancing our ability to offer superior print solutions. This, in conjunction with Icon's commitment to support both manufacturers in joint marketing efforts, will certainly create success stories for all.